



Sage Pastel International iForum Program

IntelYsis, a subsidiary of NetU Consultants, was set up in 1994 to address the distinct needs of the SME's in Cyprus, mainly through the provision of accounting solutions. In 1996, we became the exclusive distributor of the Sage Pastel Accounting Software in Cyprus now obtaining the status of a Platinum Business Partner, with our main activities including the distribution, implementation and support of Sage Pastel, which is our core product. Sage Pastel is the leading developer of accounting solutions for SME's; which now has more than 500 users in Cyprus and approximately 150,000 users worldwide in more than 40 countries.

The, award winning, Sage Pastel Software offers the most complete and comprehensive accounting solutions available today. From products like Sage Pastel Accounting Xpress that offers the entrepreneur the simplest solution for fully integrated accounting and e-commerce, to the Sage Pastel Accounting Partner 2005 and the Sage Pastel Evolution Range.

INTRODUCING THE SAGE PASTEL INTERNATIONAL FORUM (IFORUM)

Sage Pastel has developed the Sage Pastel International iForum, a unique package that makes a provision for additional iForum Member categories in our territory. In our attempt to market Sage Pastel to new users, the International Forum makes it possible for us to appoint resellers (accountants, individuals or companies) to resell, recommend or refer clients to us.

Details of the Program are as follows:

(i) Annual Membership Fee

The iForum member is appointed by and pays an annual Membership fee to IntelYsis depending on the combination of Sage Pastel products and services provided. For example, the Annual Fee for a Sage Pastel Accounting Partner iForum Basic (Base + Inventory) Pack is £140. No discount is applicable to iForum Packs, which are Annually Renewal products and will time-out one year from the date of registration.

(ii) Products and Services

The Program includes Sage Pastel Accounting Partner 2005 and/or Sage Pastel Evolution iForum Packs for one year and a combination of other products and services. A detailed list of iForum Packs with the related Annual Fees is provided for your reference. In addition to the use of the software, the Annual Fee includes the following services:

- Free installation of the software
- Initial training of your staff (limited to 3 hours)
- Free telephone and email support within reason
- Free Updates of your Pack
- 20% discount on on-site support and other services
- 20% discount on Sage Pastel Certification and other Sage Pastel courses.

(iii) Licensed Product

iForum Packs are "Licensed/Rented" on an annual basis. They have been specifically developed to expire after one year, whereby the forum member will be required to renew this package and hence, the forum membership. Any additional modules can also be "Licensed/Rented" on an annual basis. **The software is for the internal use by the iForum member only and may not be resold.** The software is supplied on CD only, which also contains demonstration versions of the entire Sage Pastel range, as well as slide shows and other useful utilities.

(iv) **iForum Member Discounts**

Category	Annual Sales Value (Retail Prices)	Referral Discount	Resell Discount
Bronze	< £ 3.000	10%	20%
Silver	£ 3.000 to £10.000	15%	25%
Gold	> £ 10.000	20%	30%

Notes:

- (a) The Intelysis iForum Member Discounts only apply to software sales (license sales) and not to services (maintenance, implementation, training and consulting).
- (b) The Program applies only to new prospects introduced by an iForum Member to Intelysis. By “new prospects” we mean organizations that are not existing customers or logged prospects for business applications of Intelysis or of another Partner of Intelysis.
- (c) The iForum Member must clearly state and log in a prospect.
- (d) The current “business applications” offered by Intelysis include the following main product ranges:
- Sage Pastel Accounting Xpress
 - Sage Pastel Accounting Partner
 - Sage Pastel Evolution
 - Sage Pastel Fixed Assets
 - Sage Pastel Business Intelligence Centre
 - Sage Pastel CRM
- (e) Payment of the referral/resell fee (discount) to the iForum Member will be made by Intelysis within 30 days from receiving full payment from the customer and receipt of appropriate invoice from the iForum Member. The Discount Category and fees payable relate to the Annual Sales of the Member during the membership year. In the event that the Member's Category is upgraded during the membership year (due to the increase of annual sales) then the difference between the current and previous fees payable will be rebated to the Member at the end of the membership year.

(v) **iForum Members are independent contractors**

iForum Members are independent contractors and neither Party shall act as an agent of another iForum Member or make any commitment of, for, or on behalf of the other without our prior written consent.

Intelysis reserves the right to change this Program without prior notice.